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**Awardly™**

PURSUIT LIFECYCLE PLATFORM

Operation and Maintenance of Arkansas Lakes Project

W912EE26RA015 · U.S. Army Corps of Engineers, Vicksburg District

Prepared 9 September 2026. Federal award records loaded 1 September 2026; how current they are was not recorded for this report.

The short version

In our reading, the solicitation states 3 dollar figures about this contract, in these words:

- Not to exceed \$40 million maximum capacity over the life of the IDIQ
- The minimum guarantee is stated twice and the figures differ — \$2,500.00 in G.2 covering the entire five-year period, and \$1,500.00 (these figures are also a point under "Questions worth asking")

Each is set out under "What this work goes for".

Best value tradeoff (Section M), award anticipated without discussions.

The solicitation attaches a collective bargaining agreement that names Re-Engineered Business Solutions Inc. (RBS Inc.) as the employer. The federal award record does not show Re-Engineered Business Solutions Inc. (RBS Inc.) on this work, so the figures below describe what this office buys rather than what Re-Engineered Business Solutions Inc. (RBS Inc.) has been paid.

What is in this plan

SECTION		WHEN YOU NEED IT
PART 1 · DECIDE — Whether this is a bid at all.		
3	The dates that matter	Day one
4	Can you bid	Day one
5	How you score against this	Day one
6	Who holds it now	Day one
7	How big they are	Day one
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PART 2 · BUILD THE PROPOSAL — What you have to produce, and what it is judged on.		
10	What the proposal must contain	Building it
11	What it will be scored on	Building it
PART 3 · PRICE IT — What this work goes for, and where there is room.		
12	What this work goes for	Pricing
PART 4 · TEAM — Who can fill what you are missing.		
13	Who you could team with	Teaming
PART 5 · COMPLY AND OPERATE — What you must hold to do the work.		
14	Licenses and permits	Before you submit
PART 6 · CONTEXT — How this office behaves. Read once, not first.		
15	How this office buys this work	Context
16	Protest history	Context
17	What to ask before you bid	Throughout

PART 1 • DECIDE

Whether this is a bid at all.

The dates that matter

Site visit / pre-bid	15 September 2026
Questions due	25 September 2026 — counted back from the proposal due date by this report, not read as a date
Proposal due	30 September 2026
Work starts	1 February 2027 — supplied to this run, not read from the document

The site visit is the first of these dates to pass. Attendance is **not required**, but it is where the requirement becomes concrete and it is the only time you will see the sites with the Government present.

Can you bid

Security requirements	Background checks on all personnel, an independent comprehensive pre-employment screening, and national and local criminal history record searches. Common Access Card (CAC) processing runs through USACE Vicksburg.
This is restricted to	Small Business Set Aside - Total — read from the solicitation
Bought under code	561210
Small is, by receipts	\$47 million
A proposed rule would change it to	\$156 million — proposed, not law

Settle these before anything else. It can end this bid on its own, whatever else is true.

Security requirements

Background checks on all personnel, an independent comprehensive pre-employment screening, and national and local criminal history record searches. Common Access Card (CAC) processing runs through USACE Vicksburg.

This competition is restricted to **Small Business Set Aside - Total**, stated in the solicitation itself rather than derived from the award record.

Small status for this code is measured against \$47 million in average annual receipts, the standard in force (SBA's table, effective 17 March 2023).

The \$156 million figure is from a proposed rule, published 20 August 2026, and it is not in force: a firm between the two is large today, so do not size against it.

Whether you are small here is not established. That runs on your own five-year average receipts including affiliates and joint ventures, which your company profile does not carry. It is certified on the offer, not here.

How you score against this

Profile fit score	38%
Which is	30 of 80 assessable points
Factors assessed	5 of 7 — 2 not assessed

This is a fit score, not a forecast of award. It measures how your profile lines up with what this solicitation asks for.

Where this solicitation cannot support a factor, it leaves both the score and the total.

Where an input it needs from your side is missing (your company profile does not carry it, or your records could not be read here), it stays in the total and the row says so — a missing input should not flatter the result.

2 of 7 factors were not assessed: Competitive headroom, Contract value fit. They are excluded from both the score and the total, so this percentage is a share of what was gradeable rather than of everything.

Computed 9 September 2026 for the buyer's profile. A score is a snapshot of a profile at a moment — change the profile and this page no longer describes it.

The opportunity in this report is real and its figures are quoted from the record, each with its source. The firm the score was computed for is not named — a delivered report names the buyer throughout and scores against their own profile.

Every factor

FACTOR	SCORED	WHY
Past performance	9 of 43	Score: 9/43. no work overlap found between the buyer's records and this scope. The buyer's records describe different work from this scope. If you have done work like this and it is not on file, add it in Profile → Step 4 — the description is what gets matched, so say what you actually performed.
Capture readiness	0 of 12	Score: 0/12. This is 0 because the buyer's capture records could not be read here, not because they are empty. They are held in the buyer's own browser and this analysis had no opportunity record to look them up against. Open this opportunity in Awardly and whatever you have recorded will score.
Competitive headroom	<i>not assessed</i>	Not assessed — competitive market data has not returned yet. Excluded from the score rather than guessed at; it will be scored when the data lands.
Geographic fit	10 of 10	The buyer's stated service area covers this location in full
Contract value fit	<i>not assessed</i>	Not assessed. Stated value: NTE (maximum) capacity of \$40 million over the 5-year ordering period;. It contains more than one number, and this scorer cannot yet tell which one is the contract value, so it was not compared to the buyer's contract sweet spot and is left out of both the score and the total.
Timeline feasibility	7 of 10	21 days — workable timeline
Solicitation clarity	4 of 5	Best-value tradeoff with named factors, but no stated weights — you know what is evaluated, not how much each counts

Source: computed by this report from your company profile against this solicitation, not from the contract record.

Who holds it now

Employer named in the attached agreement	Re-Engineered Business Solutions Inc. (RBS Inc.)
Source	named in the collective bargaining agreement attached to this solicitation

We have not confirmed who holds this work now. What we have is the agreement the solicitation attaches, which names Re-Engineered Business Solutions Inc. (RBS Inc.) as the employer. The Service Contract Act requires a successor contractor to pay at least the wages and benefits in the collective bargaining agreement covering the work, which is why agencies attach it. The federal award record does not show Re-Engineered Business Solutions Inc. (RBS Inc.) on this work, so it cannot show what Re-Engineered Business Solutions Inc. (RBS Inc.) has been paid.

How big they are

This section sizes the incumbent, and no single incumbent could be established for this requirement, so there is no firm to measure rather than a firm we failed to measure.

Where one predecessor is identifiable, this section carries what they have been paid across their whole federal book, how many awards they hold, how many agencies buy from them, and how much of that sits with this office — the difference between a specialist here and a national firm for whom this work is rounding.

Labor rates and wage floor

The agreement is with	Re-Engineered Business Solutions Inc. (RBS Inc.)
Its stated term	30 August 2025 to 29 August 2026
Classifications that map by code	5 of 17 match by code
One code, two trades	code 11270 — Stump Grinder Operator and Tractor Operator, at the same rate
Carry no occupation code	Working Foreman, Field Foreman

A successor must pay at least the wages and fringes in the predecessor's agreement, so the area wage determination is a floor rather than the price. Read once from the agreement by a person; no second source checks it.

It runs out before performance begins. Many agreements roll year to year unless a party gave written notice, and whether that happened is not in the solicitation — it decides the rate a successor inherits. Read once from the agreement by a person; no second source checks it.

The agreement and the bid schedule do not use the same classifications. 5 of 17 match by code; 2 carry none at all. A classification the agreement requires but the schedule lacks becomes a conformance request after award, at a rate the bidder does not control.

The rates are identical, which makes this harder to catch, not easier. An offeror mapping by code alone cannot tell which of the two trades a schedule line is asking them to price.

Every other classification carries a code that ties it to a schedule line. These carry none, so there is nothing to map them to even in principle.

Every bidder on this is reading them by eye. Budget a person and a day. We read them by character recognition, so any figure taken from them is hand-checkable rather than verified.

Questions worth asking

An answer from the contracting officer binds every bidder, which makes a question one of the few free moves in a pursuit. This is when and how to ask on this one.

Questions due	25 September 2026
Question channel the solicitation states	ProjNet · inquiry key 4VQRKH-QPKG43
Contracting officer	Genna Wooten · Genna.W.Wooten@usace.army.mil

That date is ours, not the document's. What we read gives it as inquiries must be submitted not later than five calendar days before the proposal due date of 30 September 2026 (L.8.3).

Telephone and email inquiries will not be accepted. The portal is <https://www.projnet.org/projnet/>.

The contracting officer is named so you know whose office this is. Inquiries still go through ProjNet.

One question per inquiry. An inquiry containing more than one question is rejected — five questions batched into one submission are all lost together, and you will not find out until the answers do not come back.

These are points where the solicitation and its own attachments do not agree with each other. They are worth asking because of that, not because we could not find something.

- 1. The attached collective bargaining agreement runs to 29 August 2026, before performance begins on 1 February 2027. Which rates govern the base year — the agreement as written, a successor agreement, or the area wage determination?**

Article XXXI continues the agreement year to year unless a party gave written notice sixty days out. Whether that happened is not in the solicitation, and it decides the labour rate a successor inherits.

- 2. Ten of the seventeen classifications in the agreement's Addendum A do not appear on the parent IDIQ bid schedule. How should an offeror price a classification the agreement requires but the schedule does not carry?**

A mapping that looks right by title can be wrong by code, and it surfaces at conformance review — after the price is committed.

- 3. Occupation code 11270 covers two different trades in Addendum A — Stump Grinder Operator and Tractor Operator — at the same rate. Which trade does the schedule line refer to?**

The rates are identical, which makes the ambiguity harder to catch, not easier: an offeror mapping by code alone cannot tell which of the two trades a schedule line is asking them to price, and the conformance question only surfaces after award.

- 4. Working Foreman and Field Foreman appear in Addendum A with different rates (\$26.74 and \$21.85) and no occupation code against either. How should an offeror price them?**

Every other classification in the addendum carries a code that ties it to a schedule line. These two carry none, so there is nothing to map them to.

- 5. The solicitation states the minimum guarantee twice and the figures differ — \$2,500.00 in G.2 covering the five-year period, and \$1,500.00 in the task-order limitation clause and the SOW. Which governs?**

Small money against a \$40 million ceiling, but it is the only guaranteed revenue in the contract, and two figures in one document is a question before it is a rounding difference.

Source: the questions deadline is counted back from the proposal due date by this report, not read as a date — the arithmetic is under the table; the question set is a file recorded with this solicitation, prepared 8 September 2026 and rebuilt from the report delivered for it; 5 of its 7 questions are points where the documents disagree, each saying where.

PART 2 • BUILD THE PROPOSAL

What you have to produce, and what it is judged on.

What the proposal must contain

Volume	Volume I — Factor 1, Technical. Sub-factors: Technical Approach, Staffing, Management Approach. Limited to 50 pages
Volume	Volume II — Factor 2, Past Performance
Volume	Volume III — Factor 3, Price
Forms required	SF 1449 (the solicitation cover form), One (1) original and one (1) electronic copy of each volume, The entire submission in Excel format on a CD
Formatting	8½ × 11 paper, one-inch margins, Times New Roman 12, consecutively numbered and tabbed for each evaluation factor. A cover sheet first (offeror name, address, contacts, authorised signers, CAGE and UEI, volume number, solicitation number, validity period), an index second. Price and technical fully separated, with no price information in the technical volumes. Proposals valid 120 days. No brochures or marketing material.
How to submit	ProjNet (web). Telephone and email inquiries will not be accepted.

These are the volumes the solicitation asks for. **Build your compliance matrix from Section L itself** and use this as the check against it, not the other way round.

Attachments to your offer are not visible to this report, so the forms and exhibits above are a list to check against, never a confirmation. A missing form is one of the few things that removes a bid without anyone reading it.

Set the formatting up before the first paragraph is written — reformatting a finished proposal moves every page break and re-opens every page limit.

What it will be scored on

Our reading of the solicitation, in our words, not a quotation, for the basis of award:

Best value tradeoff (Section M), award anticipated without discussions

Before you structure the proposal, read the evaluation section itself and write to its factors in its order: an evaluator scores against its text, not ours.

PART 3 • PRICE IT

What this work goes for, and where there is room.

What this work goes for

Contract type	Single firm-fixed-price Indefinite Delivery Indefinite Quantity (IDIQ) contract
Dollar figures, each in the words beside it (our reading of the solicitation)	Not to exceed \$40 million maximum capacity over the life of the IDIQ
	The minimum guarantee is stated twice and the figures differ — \$2,500.00 in G.2 covering the entire five-year period, and \$1,500.00
	This report does not establish how these figures relate to one another. Submit this as a formal question through the channel the solicitation names — ProjNet inquiry key 4VQRKH-QPKG43 — one question per inquiry; an inquiry containing more than one question is rejected — before 25 September 2026 (inquiries must be submitted not later than five calendar days before the proposal due date of 30 September 2026 (L.8.3)). An answer binds every bidder.
Term if every option is exercised	5.5 years at full exercise (1 Feb 2027 to 31 Aug 2032)
How it is built	Base year 1 Feb 2027 to 31 Jan 2028, four 1-year options to 31 Jan 2032, then a 6-month extension to 31 Aug 2032.

The federal award record holds too few comparable awards to support a price range for this work.

Price the base year against five years of amortization, not one. Fixed costs — mobilization, equipment, the supervisory layer — spread across the base year and four options, and a bid priced as though the base year stands alone will be high against anyone who spread them.

The final six months are a bridge, not a sixth year. They are exercisable under FAR 52.217-8 only if the follow-on award is delayed, so treat them as work you may never be asked for rather than a period to build margin on.

PART 4 • TEAM

Who can fill what you are missing.

Who you could team with

AREA	FIRMS ALREADY CONTRACTING WITH THIS OFFICE
Other Heavy and Civil Engineering Construction (237990)	TKTMJ, INC.; CIRCLE, LLC; LUHR CROSBY, LLC
Plumbing, Heating, and Air-Conditioning Contractors (238220)	TERRY SERVICE, INC; CHAD PODY CONSTRUCTION COMPANY, L.L.C.; S&L CONTRACTING LLC
All Other Professional, Scientific, and Technical Services (541990)	UH SERVICES GROUP LLC; CCI FACILITY SUPPORT SERVICES, LLC; INTERNATIONAL FIRE & SAFETY INC
Janitorial Services (561720)	MCCRAY GROUP VENTURES LLC; ECO-FRIENDLY CLEANING SPECIALIST, LLC
Solid Waste Collection (562111)	WASTE MANAGEMENT OF MISSISSIPPI INC

Known to the customer, and not bidding against you. Every firm above already holds contracts with this same buying office and does not compete for this line of work.

Worth more than a stronger stranger. If you are short a capability, a partner with a track record here carries more on a proposal than a bigger firm the office has never bought from.

It is not the whole market. Capable firms that have never worked with this office will not appear here, and only you know which capability you are missing.

PART 5 • COMPLY AND OPERATE

What you must hold to do the work.

Licenses and permits

WHAT APPLIES	WHO DECIDES
FIFRA certified applicator (40 CFR 171)	US EPA, or the authorised state lead agency where one exists
State pesticide business licence	State department of agriculture
NPDES pesticide general permit	US EPA or the delegated state water authority

This is a list of who decides, not of what you need. What applies depends on your company and the scope the solicitation asks for.

Not a barrier to bidding. These are boxes to have ticked before award, and most firms doing this work already hold the federal ones.

Matched against the solicitation's scope text, with its clause listing excluded — a clause names regulated topics that are not the work.

No row in the Awardly routing table has been checked by a person. The programs above were authored from how this kind of work is normally regulated, so treat every one as a lead to confirm rather than a citation.

Nobody has rung round to confirm this list, so treat it as where to start rather than as advice.

Source: read from the solicitation and the work type, and part of it needs confirming: the federal programs are indicated by the kind of work rather than listed by the document, and state or local requirements are outside this report entirely.

PART 6 • CONTEXT

How this office behaves. Read once, not first.

How this office buys this work

Contracts for this work	44
Registrations that have held it	19
Of those, active since 2021	10
Awards under this NAICS code	44
Supplier registrations it buys from	442
Everything this office buys	2,605 contracts
Worth of everything it buys	\$1,920,959,824
Where its recent work landed	Louisiana ×3 · Arkansas ×2 · Mississippi ×1

This is routine work for U.S. Army Corps of Engineers, Vicksburg District (office code W912EE), bought over and over. **It changes suppliers as a matter of course** — 19 different supplier registrations, 10 of them since 2021.

Recent awards were competed among a restricted field, not wide open.

A new name is not an outsider here. The field is a shortlist rather than the whole market, so getting qualified matters more than being the largest name in the room.

Both counts above are registrations, not companies — one firm can hold several, so treat each as a ceiling on the field rather than a headcount.

That last row is inferred, not stated. It is read out of the description text of recent awards rather than from a declared place of performance, so treat it as the shape of the workload rather than a boundary.

Protest history

WHERE TO CHECK IT	
Whether Re-Engineered Business Solutions Inc. (RBS Inc.) has been party to a protest	gao.gov, bid protests — search "Re-Engineered Business Solutions Inc. (RBS Inc.)"
Whether awards from this office get challenged	gao.gov, bid protests — search "U.S. Army Corps of Engineers, Vicksburg District", or the office code W912EE

The one thing in this report you have to fetch yourself. Protest decisions are public but the site blocks automated access; it takes a few minutes in a browser.

Worth the few minutes. A previously protested office tells you how carefully it documents evaluations, and a previously displaced incumbent tells you the position is winnable.

What to ask before you bid

Every report has edges. These are the edges on this one, and each names who does know.

- **Which prior contract this one replaces** — More than one prior contract could be the one this replaces, and the award record does not say which. The holder is named from the solicitation's own attachment instead, which is the better source anyway — but it means the federal award record cannot show their payment history.
- **What the award record cannot tell you about this company** — The contract record shows no awards under this name, so it cannot show what they have been paid, what else they hold, or when their period of performance ends. The agreement names them; the award record does not carry them.
- **Where this office's work is actually performed** — The contract record does not say where work is physically done — only which office bought it. The states are inferred from the job descriptions, which is why that list is described as inferred rather than stated. The solicitation names the actual sites.
- **Whether a given bidder is small under this standard** — Whether your company counts as small for this work depends on your own five-year average receipts, including affiliates and any joint ventures you are part of. Your company profile does not carry financials, and this industry code has a second test as well — see below.
- **State authorities for 3 jurisdiction(s) this work touches** — Work in more than one state can mean more than one licensing regime. The federal program is listed above; which state bodies apply depends on the scope you actually take on.

Not listed above: what we searched the solicitation's documents for and did not find, because which of its documents this report read was not recorded.

Submit this as a formal question through the channel the solicitation names — ProjNet inquiry key 4VQQRKH-QPKG43 — one question per inquiry; an inquiry containing more than one question is rejected — before 25

September 2026 (inquiries must be submitted not later than five calendar days before the proposal due date of 30 September 2026 (L.8.3)). An answer binds every bidder.

△ **Nobody has confirmed the licensing list with the agencies themselves.** It is built from how this kind of work is normally regulated, not by ringing round. It tells you who to ask. It is not advice about what you need, and it should not be the last word before you bid.

△ **The gaps above are gaps in a fixed list of questions.** This report works from a set list — the set-aside, the deadlines, the evaluation criteria, the wage determination and the rest — and it does not print every one it could not answer (see above). **A requirement that falls outside that list will not be listed above as missing. It will simply not be here, and nothing on the page will mark its absence.** A reader also samples parts of the document for anything else of consequence, but that is a sample and not a full read. **Read the solicitation yourself before you bid.** This report is built to save you time on it, not to replace it.

One thing that could change everything

The deadlines in this report were read from the solicitation. The start date, 1 February 2027, was supplied with this order rather than read from a document, and it is what selects the current holder.

If the real start date is different, a different company is the incumbent — and the name, the money and the end date change with it.

Where this came from

Every source behind this plan, so you can check any figure in it yourself — including the sources not reached, and what stopped each one.

The federal contract record

- Federal award records (USAspending / FPDS) <https://www.usaspending.gov> — loaded 1 September 2026; how current the data is was not recorded

Every figure drawn from the contract record reflects it on this date. Agencies report continuously, so a later number differing from one here is usually a later filing rather than a contradiction.

The solicitation

- SAM.gov notice W912EE26RA015 <https://sam.gov/workspace/contract/opp/c803813ee22141789827ce7b8c157bbd/view> — Solicitation, posted 31 August 2026

Size standards

- SBA table of small business size standards <https://www.sba.gov/document/support-table-size-standards>

Which revision of the table this run used is not recorded. Check the current table before relying on a threshold.

Tried, and could not reach

- A web search on the solicitation number — no link: there is no public page that answers this lookup — **not reached**: No web-search key is wired in, so this is a person's job today.

If you can reach it, look for: The evaluation criteria in Section M, the page limits and volume structure in Section L, any wage determination or collective bargaining agreement in the attachments, and the questions deadline in the inquiries clause. Those four decide most of a bid. Send it to hello@awardly.app and it will be added to this report.

- Where the work is performed, in the contract record — no link: there is no public page that answers this lookup — **not reached**: The contract record says which office bought the work, not where the work is done. It is read out of the job descriptions instead, which is why that list is described as inferred.

If you can reach it, look for: The performance locations named in the statement of work — the award record carries which office bought the work, never where it is done. Send it to hello@awardly.app and it will be added to this report.

What was checked beyond the sections above. These are the passes run on this sample, each with what its record shows.

- ✓ **A sweep of the documents for statements that disagree with each other** — it returned 2 places where they do. This report does not print the sweep's own list; it sets out 5 disagreements, each where it arises in the documents.
- ✓ **A second route to the findings** — it was attempted on 3 of the 27 findings a second route could reach; 31 findings rest on a single source, so no second route exists; 16 are syntheses or judgements with nothing to re-derive (74 findings in all).
- ✓ **Classifying what the second route found** — of the 3 it classified, 0 agreed, 0 disagreed and 3 could not be settled.

About Awardly

Awardly is a federal contracting intelligence platform — the award record, opportunity tracking and capture tools behind this report.

awardly.app · hello@awardly.app

This report drew on Awardly's federal award record. Report buyers get 20% off a first subscription.

Unless a section says otherwise, every figure here was read once from a single record with no second source.

Terms. This report is prepared from public records and is not legal or contracting advice. The bidder is responsible for their own representations — eligibility, size status and every certification on an offer. Confirm anything you will rely on against the solicitation itself.

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Built from the federal contract record as it stood on 1 September 2026. Figures move as agencies report; a later number differing from one here is usually a later filing rather than a contradiction.